

Meet your presenter, Bob Roitblat

For over three decades, Bob Roitblat has been a steadfast innovator and strategist, skillfully captaining more than a dozen businesses through the tempestuous tides of entrepreneurship. As a seasoned helmsman steering the course of profit and loss, he has weathered the storms of financial uncertainty, and navigated companies through every stage of their life cycle, from their maiden voyage to their final sunset cruise.

Bob's extensive experience spans a vast ocean of diverse industries, including high technology, distribution, construction, manufacturing, and professional services. His expertise, like a beacon guiding sailors through treacherous waters, is also sought by governmental and non-governmental agencies, as well as educational institutions.

Throughout his career, Bob has played an instrumental role in the successful sale of numerous businesses, adeptly charting a course through the intricacies of mergers and acquisitions like an experienced yachtsman in churning seas. Additionally, he has orchestrated several impressive turnarounds, skillfully righting capsized ventures.

Bob likens the world of business to the realm of yacht racing—his hobby, if you haven't noticed—asserting that both require leadership, teamwork, and the capacity for rapid ideation and decision-making. Drawing on this analogy, he eloquently and insightfully assists current and emerging leaders in developing business skills that are practical, proven, and effective, whether the seas are calm or storms are raging.

With an unwavering passion for helping leaders become victorious skippers, and a wealth of hands-on experience, Bob serves as an exceptional mentor. He guides clients in developing a goal-oriented mindset and sharpening the competitive skills essential for achieving enduring success. Moreover, he helps them become the kind of leaders that others not only respect but eagerly follow, like loyal crew members.

Before being drawn to the irresistible call of sea, Bob was drawn to storytelling and the promise of adventure in the movie industry. Eager to participate, he directed his first TV commercial at the age of 16, and through a combination of happenstance and luck, he went on to appear as a principal actor or co-star in over 60 TV shows and feature films—often portraying a villain. Bob also lent his talents as a writer, producer, and director to various projects, all while continuing to helm his numerous businesses.

Although he no longer appears in films, Bob maintains his acting and directing prowess as a professional speaker and speaking coach, helping others become spellbinding storytellers and persuasive presenters.